

# 10 Questions to Ask Before Hiring a Closet Designer

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Diseño Closets · 651-646-0319 · [disenoclosets.com](http://disenoclosets.com)

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# 10 Questions to Ask Before Hiring a Closet Designer

Not all closet companies are created equal. Before you commit to a designer, make sure you ask these questions. The answers will tell you who's the right fit for your project, and who might leave you disappointed.

Print this guide and bring it to your consultations. Take notes, and compare.

## 1. Who will I be working with throughout the project?

**Why it matters:** Some companies use salespeople for the initial meeting, then hand you off to designers, then to installers. Others have one point of contact throughout.

**What to listen for:** Will you have direct access to your designer? Who do you call if you have a question during installation?

*At Diseño Closets, you work directly with Delia from consultation through installation.*

## 2. Can I see examples of your work in spaces similar to mine?

**Why it matters:** A portfolio of huge walk-in closets doesn't help if you have a small reach-in. You want to see that they've solved problems like yours.

**What to listen for:** A variety of project sizes and styles. Before-and-after examples if possible.

## 3. What materials do you use, and how durable are they?

**Why it matters:** Closet quality varies dramatically. Some systems use furniture-grade materials; others use thin particle board that won't last.

**What to listen for:** Specific material names, thickness, durability. Ask to see and feel samples.

## 4. Will I see a design before construction begins?

**Why it matters:** You should never be surprised by your final closet. Good designers provide detailed plans and visualizations.

**What to listen for:** 3D renderings, detailed drawings, and a real opportunity to revise before anything is built.

## 5. What's included in your quote?

**Why it matters:** Some quotes cover everything; others hide fees for installation, removal, or “extras.”

**What to listen for:** Is installation included? Removal of existing systems? Delivery? Ask what is *not* included.

## 6. How long will the project take from start to finish?

**Why it matters:** You need to plan around the project. Understand the timeline from consultation to enjoying your new closet.

**What to listen for:** Realistic timelines, not just optimistic ones. Ask what could cause delays.

## 7. What happens if I'm not satisfied?

**Why it matters:** Things occasionally go wrong. You need to know how problems get handled.

**What to listen for:** Warranty terms, a satisfaction guarantee, and a clear process for addressing issues.

## 8. Do you carry insurance?

**Why it matters:** If something is damaged during installation, you want to know you're protected.

**What to listen for:** Liability insurance and worker's compensation. Ask for proof if you want it.

## 9. Can you provide references from recent clients?

**Why it matters:** Online reviews help, but talking to actual clients gives you real insight.

**What to listen for:** Willingness to provide references. Hesitation is a red flag.

## 10. What makes you different from other closet companies?

**Why it matters:** This open-ended question reveals what a company actually prioritizes.

**What to listen for:** Genuine differentiators rather than generic sales talk. Do their values line up with yours?

# Compare Your Options

Use this grid as you talk to each company.

| Question                  | Company A | Company B | Company C |
|---------------------------|-----------|-----------|-----------|
| Single point of contact?  |           |           |           |
| Similar project examples? |           |           |           |
| Quality materials?        |           |           |           |
| Design visualization?     |           |           |           |
| All-inclusive quote?      |           |           |           |
| Clear timeline?           |           |           |           |
| Satisfaction guarantee?   |           |           |           |
| Insurance?                |           |           |           |
| References available?     |           |           |           |
| Clear differentiators?    |           |           |           |

## Ready to ask us these questions?

We welcome them. Schedule a free consultation and put us to the test.

**Call:** 651-646-0319

**Online:** [disenoclosets.com/contact](https://disenoclosets.com/contact)

*Diseño Closets — Closets for Life, by Delia Bornshtein*